



Powering Business Worldwide

Eaton
Electrical
203 Cooper Circle
Peachtree City, GA 30269

Date: April 2, 2018
To: Eaton Wiring Devices Electrical Partner
Copy: Eaton Sales & Marketing Personnel
Subject: Price Increase Announcement

Rising material and transportation costs continue to impact our business and our entire industry. Due to these factors most of Eaton's electrical businesses will be announcing price increases. For Eaton Wiring Devices these changes will be effective **June 19, 2018**. We recognize the challenging market conditions and have made all efforts to minimize the increases.

The increases apply to all customer categories including OEM, Retail, US Domestic Export, End Users, Contractors, and Distribution.

Actual increases will vary by product segment and product type, but will follow the below structure:

- GFCI's will be exempt
- A 3% - 5% increase will be applied to all Residential, Commercial & Industrial product families for both stock and SPA pricing
- All project quotes will remain valid until expiration. Please refer to your specific Job Quote details
- New Price Files will be made available to your primary sales contact on or before May 18, 2018

We will be freezing all changes to Stock Pricing and Special Pricing Agreements (SPA) between April 9th and May 28th 2018. We will continue to price new opportunities as normal during this time.

We appreciate your support of this increase and continued efforts to promote and sell Eaton products and services. If you have questions concerning the price increase, please contact your Eaton Account Manager.

Will Green
Vice President of Sales,
Residential and Wiring Devices Division