



Steve Camilletti
General Manager North America

TO: All Valued Picoma Customers DATE: March 29, 2018
FROM: Steve Camilletti, General Manager North America
SUBJECT: Price Increase - April 30, 2018

Picoma will be implementing a price increase on all products effective April 30, 2018. This change in the list prices is necessary to absorb the continued escalation of steel costs and manufacturing costs. The increase will be 12%. The new list pricing of ECN0418 will supersede list pricing ECN0318.

All orders entered after April 27, 2018 for immediate shipment will be priced from the new price sheet (ECN0418).

IMPORTANT NOTE* -Effective April 30th 2018, the minimum for a Prepaid Order will now be \$750.

Picoma reserves the right to limit the size of orders to historical Purchase levels.

Your Picoma representative will be forwarding updated list price sheets and net sheets very soon.

Thank you for your continued support of Picoma.

Regards,

Steve Camilletti
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